

CURRICULUM VITAE

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2	Sex Female		
3	Academic Qualification Lecturer		
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A. Academic Qualifications

Courses	Description
Marketing Management	This course prepares students to improve their ability to make effective marketing decisions, including assessing marketing opportunities, developing strategies, and implementing plans. Course topics include market-oriented strategic planning, marketing research, information systems, buyer behaviour, target market selection, pricing, distribution, communication including advertising, public relations, sales promotion, direct marketing, and personal selling.
Integrated Marketing Communication	This course introduces the students to the field of integrated marketing communication (IMC) and its role in the marketing mix. Emphasis is placed on understanding the role for advertising and other promotional tools in the IMC program of an organization to achieve effective marketing campaigns based on clear objectives, market segmentation and target marketing, within established time and cost parameters. This course will examine the process by which integrated marketing communication program developed, executed, and measured. The development IMC program requires understanding of the overall marketing process theory, communication theory, marketing communication tools, consumer behavior, and marketing organization structure operation.
Business Mathematics	Business math prepares the students to think logically and critically about finance. This course designed to introduce the basic mathematical skill needed to remember, understand, analyze, and solve mathematical problems encountered in business and finance. Course topics include linear function, limits,



integration, sets, etc.

B. Professional Qualifications

Position	Position Description	
Member	ADI (Asosiasi Dosen Indonesia)	2019-now

C. Academic Career and Position

Position	Description		

D. Publication

Title of Publication	Publication Name	Link of Publication	Year	Indexed

E. Proceeding

Title of Proceeding	Name of Conference	Link of Proceeding	Year	Indexed
HDG:				

F. Citation



Jakarta, Oktober 2019

Mirna Tria Pratiwi, ST, MM